



## CAPITAL INVESTMENT INCENTIVE

*Note to state, regional, and local economic developers: If you intend to use this program as part of an overall incentive offer to a company, you must submit a written request to National Grid's Economic Development Department, in advance of the project announcement.*

**Program Summary:** Major economic development projects that create a large number of jobs are generally eligible for a wide range of public assistance from Empire State Development and/or local industrial development agencies. These existing economic development programs may overlook projects which may not be significant job generators, but are nonetheless extremely important to a business and to its regional economy.

The **Capital Investment Incentive Program** provides funds to help offset the customer costs associated with upgrading utility infrastructure to accommodate a business expansion or new construction project. Specifically, this program supports business attraction or expansion projects located in National Grid's upstate New York service territory. The applicant must demonstrate that they are unable to secure sufficient funding for the project through federal, state, or local economic development programs. Application requests may include, but are not limited to the following:

- Improvements to National Grid's electric or natural gas system, such as line extensions or upgrades to transmission lines or distribution feeders, that require a customer contribution.
- Conduit, trenching, and backfill associated with National Grid owned infrastructure.
- Customer owned substations, transformers, pads, switchgear, meter cabinets, and metering devices in the case where a new or expanding customer is required to increase the size of their service.

**Minimum Program Requirements:** *Please review the program requirements and guidelines below, prior to completing an application for funding.*

*[Note: Program assistance is only available to customers in good standing, located within National Grid's upstate New York franchise territory. (Applicants must be current in payments with National Grid or have executed a deferred payment agreement with the Company.)]*

To be eligible for this program, the **applicant** must:

- ❑ Be the customer of record (owner or lessee) of an eligible facility or prospective eligible facility;
- ❑ Demonstrate efforts to obtain state & local economic development incentives for the facility;
- ❑ Demonstrate the ability to retain and/or attract jobs and capital investment to the eligible facility; and,
- ❑ Make a capital investment that requires electric and/or natural gas infrastructure improvements.

To be eligible for this program, the **facility (business) or prospective facility** must:

- ❑ Be located in National Grid's upstate New York service territory;
- ❑ Demonstrate Industrial Development Agency (IDA) or other public development agency support for the project;
- ❑ Have National Grid owned electric or gas infrastructure that is clearly a barrier to attracting new industrial or commercial activity;
- ❑ Have a National Grid electric service classification of SC 3, 3A or 4
- ❑ Have a natural gas classification as one of the following: SC4, SC5, SC6, SC8 or SC9; and,
- ❑ Be used for a business that can be classified in the North American Industry Classification System (NAICS) as one of the following Manufacturing or Service Industry businesses;
  - Manufacturing (NAICS codes 31, 32 or 33)
  - Wholesale trade (NAICS code 42)
  - Regional warehousing or storage (NAICS code 493)
  - Professional, scientific or technical services (NAICS code 541)
  - Administrative or support services (NAICS code 561)

*(If you are unsure of your NAICS classification, you can look it up at <http://www.census.gov/epcd/www/naics.html>)*

### **Funding and Eligibility Guidelines**

Program funding and parameters are established annually by National Grid. Grants are available on a continual basis until all funding is expended during that program year or until December 31<sup>st</sup> of the current program year. Funding is released to a grant award recipient only after the recipient has met all conditions of the program. In all circumstances, funding should be viewed by the applicant as a reimbursement for work completed following grant approval in the form of an award letter.

The grant award recipient should expect to execute a Funding Agreement with National Grid. The Agreement will outline the expectations of the grant program and the conditions upon which funds will be released.

Grant amounts listed are the maximum allowable award for each program. All applications are evaluated on a variety of factors. Some applications may not result in the maximum grant award.

If you are applying to more than one program for the same project, you must indicate that clearly on the application.

Under no circumstance will funding be released after December 31, 2011 without prior written consent from National Grid.

Grant amounts are determined based on the **total** capital investment being made in plant & equipment (including energy and non-energy related investments) as follows:

<u>Total Capital Investment</u>	<u>Total Available Funding not to Exceed:</u>
\$100,000 to \$1 Million	\$50,000
\$1 Million to \$5 Million	\$100,000
\$5 Million to \$50 Million	\$250,000
\$50 Million and above	\$500,000 **

\*\*In order to qualify for the highest level of funding, energy infrastructure investments must be \$2 million or more, in addition to the above \$50 million investment requirement.

Program funds cannot represent more than 30% of the total capital investment costs (energy infrastructure and other related capital improvements).

Program funds cannot exceed the final cost of energy related infrastructure Improvements related to the project.

### **How to Apply**

To apply for the Capital Investment Incentive Program please:

Complete and sign the program application;

Attach the required documentation as noted at the end of the application; and,

Submit all of the above to:

Karen Mousaw  
Economic Development Program Coordinator  
National Grid  
300 Erie Boulevard West  
Syracuse, NY 13202

*If you need assistance in completing the application, please contact Karen Mousaw via email at [Karen.Mousaw@us.ngrid.com](mailto:Karen.Mousaw@us.ngrid.com).*