

AGRI BUSINESS PRODUCTIVITY

Note to state, regional, and local economic developers: If you intend to use this program as part of an overall incentive offer to a company, you must submit a written request to National Grid's Economic Development Department, in advance of the project announcement.

Program Summary

The agri business industry is a critical component of the upstate New York economy, both as a direct employer and wealth generator and as a key input to a large number of “downstream” manufacturing industries.

The **Agri Business Productivity** program provides rebates to fund energy efficiency, renewable energy delivery and/or productivity improvements undertaken by dairy businesses, dairy farms and controlled environment agricultural facilities located within the service territory of National Grid New York.

Application requests may include but are not limited to the following:

- Energy efficiency lighting, ballasts, fixtures and lighting controls
- A-C Energy Efficient Motors and electronic speed control devices
- Ventilation fans driven by AC Motors
- Centrifugal pumps driven by AC Motors
- Process equipment driven by AC Motors and controls
- Renewable energy projects directly serving the facility (anaerobic digestion, solar, bio-mass, or hydro power)
- In addition, the project costs can include the costs associated with renovating/retrofitting customer distribution systems (i.e. building wiring/grounding).

Minimum Program Requirements: *Please review the program requirements and guidelines below, prior to completing an application for funding.*

Note: Program assistance is only available to customers in good standing, located within National Grid's upstate New York franchise territory. Applicants must be current in payments with National Grid or have executed a deferred payment agreement with the Company.

To be eligible for this program, the **applicant** must:

- Be a dairy farmer and/or a milk processing business or controlled environment agriculture facility in the National Grid New York service territory

To be eligible for this program, the **facility (business or farm)** must:

- Receive electric or natural gas service from National Grid, **and**
- Be undertaking an energy efficiency project through the New York Energy Research & Development Authority (NYSERDA) or other public agency or program; OR
- Purchasing/installing equipment for a renewable energy project to serve facility; OR
- New constructing/upgrading (for increased energy efficiency) a controlled environment agriculture facility.

Funding and Eligibility Guidelines

Program funding and parameters are established annually by National Grid. Grants are available on a continual basis until all funding is expended during that program year or until December 31st of the current program year. Funding is released to a grant award recipient only after the recipient has met all conditions of the program. In all circumstances, funding should be viewed by the applicant as a reimbursement for work completed following grant approval in the form of an award letter.

The grant award recipient should expect to execute a Funding Agreement with National Grid. The Agreement will outline expectations of the grant program and the conditions for the release of funds.

Grant amounts listed are the maximum allowable award for each program. Each application is evaluated on a variety of factors, resulting in some not receiving the maximum grant award.

If you are applying to more than one program for the same project, you must indicate that clearly on the application.

Under no circumstance will funding be released after the expiration of the Company's current rate agreement or without prior written consent from National Grid.

- Grant amounts will be determined based on the size of the **total** capital investment you are making in your project/facility (including energy and non-energy related investments) as follows:

<u>Total Capital Investment</u>	<u>Total Avail Funding not to Exceed:</u>
Under \$25,000	\$5,000
\$25,000 up to \$100,000	\$10,000
\$100,000 up to \$500,000	\$25,000
Above \$500,000	\$50,000

Grant amounts listed are the maximum allowable award for each program. All applications are evaluated on a wide variety of factors. Most applications will not be scored at a level which will result in the maximum grant award.

- Program funds will be provided after funding from NYSERDA, New York State Ag & Markets or other program resources have been secured.
- Applicant must document its contribution of matching funds to equal 25% of the total project costs.
- Eligible renewable generation projects must be connected and operated in accordance with the company's Tariff.

How to Apply

To apply for the Agri Business Productivity please:

Complete and sign the program application;

- Attach the required documentation as noted at the end of the application; and,

- Submit all of the above to:
Karen Mousaw
Economic Development Program Coordinator
National Grid
300 Erie Boulevard West
Syracuse, NY 13202

If you need assistance in completing the application, please contact Karen Mousaw via email at Karen.Mousaw@us.ngrid.com.