



## 3-PHASE POWER INCENTIVE

*Note to state, regional, and local economic developers: If you intend to use this program as part of an overall incentive offer to a company, you must submit a written request to National Grid's Economic Development Department, in advance of the project announcement.*

### Program Summary

National Grid's upstate New York service territory includes a significant number of small businesses and agri-business customers, whose growth at their current location is limited by the lack of 3-phase power to the site. Often these customers are located in remote locations, on electric distribution circuits that do not have enough other customers to share the cost of extending 3-phase service and make it economical.

The **3-Phase Power Incentive** program provides grants to help fund the extension of 3-phase electric service to eligible National Grid customers.

**Minimum Program Requirements:** *Please review the program requirements and guidelines below, prior to completing an application for funding.*

*[Note: Program assistance is only available to customers in good standing, located within National Grid's upstate New York franchise territory. (Applicants must be current in payments with National Grid or have executed a deferred payment agreement with the Company.)]*

To be eligible for this program, the **applicant** must:

- ❑ Be the owner of the eligible facility;
- ❑ Demonstrate that they have evaluated alternatives to a 3-phase power extension, such as on-site generation using renewable energy alternatives or written pole motors;
- ❑ Demonstrate the ability to retain and/or attract jobs and capital investment; and,
- ❑ Demonstrate that 3-phase power is necessary to serve an increase in the customers electric load at that facility.

To be eligible for this program, the **facility** must:

- ❑ Receive electric service from National Grid; and,
- ❑ Be classified in the North American Industry Classification System (NAICS) as one of the following industry sectors:
  - Manufacturing (NAICS codes 31,32 or 33)
  - Wholesale trade (NAICS code 42)
  - Regional warehousing or storage (NAICS code 493)
  - Professional, scientific or technical services (NAICS code 541)
  - Administrative or support services (NAICS code 561)
  - Agri-business (NAICS code 111, 112, 113)

- Tourism related NAICS code

*(If you are unsure of your NAICS classification, you can look it up at <http://www.census.gov/epcd/www/naics.html>)*

### **Funding and Eligibility Guidelines:**

Program funding and parameters are established annually by National Grid. Grants are available on a continual basis until all funding is expended during that program year or until December 31<sup>st</sup> of the current program year. Funding is released to a grant award recipient only after the recipient has met all conditions of the program. In all circumstances, funding should be viewed by the applicant as a reimbursement for work completed following grant approval in the form of an award letter.

The grant award recipient should expect to execute a Funding Agreement with National Grid. The Agreement will outline the expectations of the grant program and the conditions upon which funds will be released.

Grant amounts listed are the maximum allowable award for each program. All applications are evaluated on a variety of factors. Some applications may not result in the maximum grant award.

If you are applying to more than one program for the same project, you must indicate that clearly on the application.

Under no circumstance will funding be released after December 31, 2011 without prior written consent from National Grid.

- ❑ Total amount of grant available to an applicant for a facility is \$50,000, except as noted below.
- ❑ Program funds may only be used to reduce the applicant's cost for extending 3-phase service to the eligible facility, except as noted below..
- ❑ Program funds cannot represent more than 30 percent of the total costs of the economic development project.
- ❑ Program funds cannot exceed the estimated cost of electric service infrastructure improvements related to the project.
- ❑ Where National Grid and the customer agree that an alternative to 3-phase electric delivery service should be implemented using renewable energy technologies (examples include wind, solar, bio mass, or hydro power), the grant may be used to offset up to 50 percent of the customer contribution to the project. The renewable generation must be for the customer's sole use and cannot be resold directly to other customers. The renewable generation installation must be connected and operated in accordance with the Company's Tariff. Total amount of grant available to an applicant installing renewable energy technologies on their premise is \$150,000. Grant funds cannot exceed the estimated cost of the otherwise applicable 3-phase line extension.

- Fund requests should also be submitted to the New York State Energy Research and Development Authority (NYSERDA). You may find information about NYSERDA programs at [www.nyserdera.org](http://www.nyserdera.org).

### **How to Apply**

To apply for the 3-Phase Power Incentive please:

Complete and sign the program application;

- Attach the required documentation as noted at the end of the application; and,

- Submit all of the above to:

Karen Mousaw  
Economic Development Program Coordinator  
National Grid  
300 Erie Boulevard West  
Syracuse, NY 13202

*If you need assistance in completing the application, please contact Karen Mousaw via email at [Karen.Mousaw@us.ngrid.com](mailto:Karen.Mousaw@us.ngrid.com).*